

Zuhair A. Rahman

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EDUCATION

B.S. Business Information Technology(Cybersecurity Management and Analytics)

Sept 2019–Aug 2023

Virginia Tech, Blacksburg, VA

Credentials : Capital CoLAB Cybersecurity Credential

Relevant Coursework: Intro to Java, Advanced modeling for Business Analytics, Financial/Managerial Accounting, Advanced Business Computing and Applications and Information Security

SKILLS & INTEREST

- Have learned to proficiently use and utilize Microsoft Excel, PowerPoint and Word to make, edit and extract information from data spreadsheets. Additionally learned how to effectively utilize Excel features such as Lookup Functions, Pivot Tables and the Data Analysis Tool
- VB.net and Java: Have experience programming in Visual Basic and VB.net; projects included various user interface development applications in Vb.net, Visual Basic and parts in Java

WORK EXPERIENCE

EAB: Education Technology, Services and Research-Partner Development Associate, Washington DC

Aug 2024–Dec 2024

- Served as a key facilitator between executives and internal/external stakeholders to support business objectives
- Developed detailed pricing reports to support strategic decision making and business operations
- Collaborated with Cross functional teams, including Legal and Deal Desk in salesforce to draft and finalize highly detailed contracts tailored to client requirements. Additionally, drafted comprehensive year-to-year projection presentations, ensuring alignment with client and business objectives while maintaining accuracy and clarity for stakeholder
- Ensured data integrity within Salesforce on a daily basis; coordinated and scheduled calls with potential partners to continue business discussions

The Informatics Applications Group Inc.(TIAG)- Product Support Intern, Reston, VA

May 2022– August 2022

- Worked as a Product Support Intern for the Warrior Performance Platform application for TIAG
 - Served as a face to customer relations by giving live training, demos and troubleshooting of our platform for customer users. Managed the administrative side of the software, aiding with inputting new users into the system, managed different levels of permission access and roles assignments
- Helped create dashboard layouts, assessment tables, and edited the user interface to fit clientele needs
- Collaborated with software developers to convey customer requirements/requests and keep track of the Action Item Tracker

COURSE PROJECTS

Predictive Analysis for Data Breach: Cybersecurity Analytics Course

Jan 2023–May 2023

- Conducted comprehensive analysis to predict organizations at risk of major data breaches, providing valuable insights for warning and protection. Utilized a dataset of publicly traded companies

Project Deliverables:

- Extracted relevant features from the dataset, including industry indicators derived from SIC codes. Produced a CSV file with detailed information on each variable, presenting descriptive statistics for breached and non-breached companies.

Vulnerability and Penetration Assessment: Information Security Systems

Jan 2022–May 2022

- Conducted a comprehensive vulnerability and penetration assessment on a given server, demonstrating proficiency in information security practices.

Project Deliverables: Applied skills in vulnerability analysis to evaluate and enhance the server's security posture.

